

Message Text

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PAGE 01 BELGRA 08218 151431Z
ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 TRSE-00 /020 W
----- 010966 /53

R 151338Z DEC 76
FM AMEMBASSY BELGRADE
TO SECSTATE WASHDC 9003
INFO AMCONSUL ZAGREB

LIMITED OFFICIAL USE BELGRADE 8218

PASS COMMERCE FOR STRAUSS LEON, SIPS

EO 11652: NA
TAGS: BEXP BENC ETRD YO
SUBJ: YUGOSLAV ENTERPRISE REQUESTS COUNTERTRADE COMMITMENT FROM
BIDDERS ON IBRD-SUPPORTED PROJECT

REF: BELGRADE 8201

1. INVITATION TO TENDER BALL VALVES FOR YUGOSLAV PIPELINE
STIPULATES THAT BIDS MUST INCLUDE COMMITMENT OF COUNTER-MEASURES WORTH
H
30 PERCENT OF TENDERED EQUIPMENT. BID INVITATION WAS PUBLISHED
BY INVESTING ENTERPRISE JUGOSLAVENSKI NAFTAVOD IN OFFICIAL
GAZETTE 54 OF DEC 10 AND REPORTED REFTEL AS FOREIGN
COMMERCIAL TENDER.

2. IBRD \$49 MILLION LOAN IS ASSISTING FOREIGN PROCUREMENT
FOR PIPELINE. EMBASSY DOES NOT KNOW WHETHER IBRD FINANCING
COVERS VALVE PROCUREMENT. IN ANY CASE, WE ASSUME THAT IBRD HAS
CONDITIONED ITS SUPPORT FOR PROJECT ON FULL AND FAIR INTERNATIONAL
TENDERING PROCEDURES, WHICH WOULD OBVIOUSLY EXCLUDE COUNTERTRADE
REQUIREMENTS AS CONDITION FOR SECURING ORDER.

3. ACTION REQUESTED: EMBASSY SUGGESTS AN APPROACH TO IBRD
WHICH WOULD INDUCE THE YUGOSLAV ENTERPRISE TO RESCIND THE
COUNTERTRADE PROVISION, SHOULD THIS REQUIREMENT VIOLATE ANY
APPLICABLE IBRD PROCUREMENT GUIDELINES. REPLY SHOULD
INFO AMCONSUL ZAGREB.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, CONSTRUCTION, EQUIPMENT, PIPELINES
Control Number: n/a
Copy: SINGLE
Draft Date: 15 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: BoyleJA
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760462-0152
From: BELGRADE
Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: 76 BELGRADE 8201
Review Action: RELEASED, APPROVED
Review Authority: BoyleJA
Review Comment: n/a
Review Content Flags:
Review Date: 20 MAY 2004
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Review Exemptions: n/a
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Review Markings:

Margaret P. Grafeld
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To: SECSTATE WASHDC ZAGREB COM
Type: TE
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